



Changes Ahead!

With an invigorated exclusive focus on our CUBITAINER® products, we are anxious to provide new product features, line extensions and improvements in our quality and delivery systems over the next several months. We thank you for your partnership and look forward to improving our relationship.

CUBITAINER® NECK ENHANCEMENT

Exciting development in sealing!

We are pleased to introduce to you an exciting new enhancement to the attachment and seal at the neck of our CUBITAINER® products. This enhancement will be rolling out first with our standard 20 Liter/5 Gallon products in July 2017, then to 10 Liter/2.5 Gallon products, before extension to the rest of our CUBITAINER® products.



Some of our largest customers, with the most demanding and regulated applications, have already been using this enhanced neck over the past year with great success. With proven leak reduction, we are ready to roll it out to all of our standard products!

CUBITAINER® is already one of the most robust and trustworthy flexible packages on the market today, and with this enhancement to sealing properties, it becomes even more reliable.

To help you understand the change, we've created [this white paper](#) as a resource. Feel free to get in touch with any questions you may have for our technical, quality or customer service departments at 800.890.1183. You can also find this white paper on our website under "Resources" if you need to refer to it in the future.



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LINER BUSINESS SOLD

Effective June 1st, 2017

As of June 1st 2017, the former Liner business of the Hedwin Division of Zacros America was sold to CDF Corporation. This sale includes the trade names and product lines including Payliner® pail liners, Hedliner® drum liners, Winliner® round-bottomed drum and pail liners, and Topliner® pail dividers. These are all now registered trademarks of CDF Corporation.

We at the Hedwin Division of Zacros America have proudly supported your drum and pail liner needs over the last seven decades since the products were invented by our founders. We wish CDF all the best with their new business.



Contact information for CDF can be found on our website at:

<http://www.hedwin.com/products/plastic-liners>

Meanwhile, the Hedwin Division of Zacros America looks forward to shaping our future with a narrow focus on our patented CUBITAINER® flexible packaging products and processes, to improve upon the unparalleled value and durability of our flagship product. Learn more at: <http://www.hedwin.com/products/cubitainer>

PRICE INCREASE

Effective July 15th, 2017

Since May of 2016, we have held our prices constant. Unfortunately, changes in resin and corrugated pricing have continued to increase, and we must now pass on these increases to our customers. In evaluating this material increase, we have considered the published indices for each commodity. Additional detail on these index changes can be found [here](#).

Effective July 15th 2017 the Hedwin Division of Zacros America will increase prices for all of our CUBITAINER® products. Actual percentage change will vary by part number. For reference, the average increase by part type is provided here:

Knocked-Down CUBITAINER®	Avg. increase = 1.95%
Assembled Large CUBITAINER® (≥ 10L)	Avg. increase = 3.81%
Assembled Small CUBITAINER® (<10L)	Avg. increase = 2.40%

Please remember the figures above show the AVERAGE OVERALL percentage change for all parts of one type; *net percentage change will vary for each part number.*

All orders will be priced using the price in effect on the day the order was received.

Please contact your Zacros America Hedwin Division Customer Service Representative should you have any questions regarding this price increase announcement.



VISIT ZACROS and HEDWIN at IFT17

Institute of Food Technologists Event

Representatives from the Hedwin Division of Zacros America and our parent company, Zacros America, are excited to meet customers and colleagues at IFT17, a unique trade show hosted by the Institute of Food Technologists. This year's show is being held in Las Vegas, NV from June 25th through 28. Please stop by and visit the Zacros team in Booth 5018!



We look forward to sharing the wide variety of flexible packaging options our combined company has to offer! Customers with processes involving oils, dressings, fats, flavorings, syrups and beverages will be sure to find several packaging options that are just perfect for every stage of their applications.



CUSTOMER SERVICE SPOTLIGHT

Kenneth Snell

Ken joined HDZA in July 2015 as our Customer Service Manager. Ken has worked in the chemical and plastics industries for over twenty years in Customer Service and Credit Management positions, and brings a wide range of experiences to the team here at the Hedwin Division of Zacros America.

He was raised in Northern NJ and is a lifelong New York Giants football fan—although he enjoys watching all kinds of sporting events. He also enjoys travelling and reading in his spare time.

Ken is married and has two amazing children who are young adults.

CONTACT US

Feedback, product inquiries, or suggestions welcomed!

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