



Hello CUBITAINER® customer –

Hopefully, you're well-informed and ready for the introduction of the new enhanced neck and ring coming to our standard 20L CUBITAINER®. You've previously ordered this product as CUB9088.

We're pleased to let you know that we have achieved final qualification on the new CUBITAINER® which will replace the CUB9088. Our intent is to completely replace CUB9088 with CUB9099.

However, as a precautionary step, we are releasing TODAY (August 30th) an interim part number, CUB5055. This distinct part number will ensure stricter inventory control as we finalize the UN registration process with the new CUBE® design. *The CUB5055 part is completely equal to the CUB9099, with the exception that the CUB5055 is designated specifically for NON-UN applications.* Once we have the UN registrations completed, the CUB5055 will be rendered obsolete and the CUB9099 will become the permanent part number for ALL standard 20L CUBITAINER® product.

Our VP of Quality, Mary Dodds, has issued the attached statement which further explains the situation.

We are able to accept and begin filling orders for the CUB5055 today, and working for conversion to the CUB9099 as quickly as possible.

As always, we welcome your questions and feedback on this change. Feel free to get in touch with us at sales@hedwin.com or 800.890.1183.

Best regards,

The Sales Team at the Hedwin Division of Zacros America



A DIVISION OF ZACROS AMERICA INC.
220 Lake Drive, Newark, DE 19702
Phone ; 1-800-890-1183 Fax ; 302-391-2241



Memorandum

August 29, 2017

Subject: Release of 20L 38mm CUB9099 identified as CUB5055

This memo is in regards to the 20L 38mm Blend Cubitainer, previously identified as CUB9088.

As previously communicated, Zacros America began qualifications on an improved product, CUB9099, designed to meet/exceed the functional and customer requirements of CUB9088.

All test requirements have been met for the CUB9099 part; however, DOT design qualifications are pending final write up. The DOT design qualifications are applicable only to assembled Cubitainers with DOT requirements. They are not applicable to the sale of knock-down Cubitainers to non-regulated industries.

In an effort to manage inventory and meet customer demands, Zacros America will release the CUB9099 as CUB5055 for non-DOT regulated industries. This is only an interim step until all DOT paperwork can be completed. Once complete, the CUB5055 product will be converted to CUB9099. No difference exists in the design of the CUB9099 and CUB5055 except the DOT requirements.

Please let me know if you have any questions.

Best Regards,

A handwritten signature in blue ink that reads "Mary Dodds 29 Aug 17".

Mary Dodds
Vice President of Quality
Zacros America, Inc.



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