

ACROSS ZACROS

2nd Quarter, 2016

The Quarterly Customer Newsletter of the Hedwin Division of Zacros America

SUMMERTIME GREETINGS!

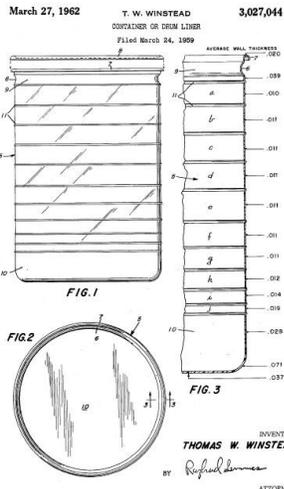
Wherever the long warm days take you this season, all of us here at HDZA wish you a terrific summer, with the hopes that you are able to fit in plenty of fun and relaxation. We are working hard to complete our move from Baltimore to Newark, DE, and doing our best to make the transition invisible to you.

IT'S A LINER LINE-UP

Did you know that Hedwin actually INVENTED drum and pail liners, and these innovative products are essentially still in the same formats?

US Patent 2748673 was issued in 1956 and patent 3027044 came along in 1962 for products which were eventually trademarked **Winliner**, **Hedliner** and **Payliner**—trademarks, manufacturing methods and products which are still in use today.

We are the liner experts! We prove it every day with the most reliable and durable liners in the industry.

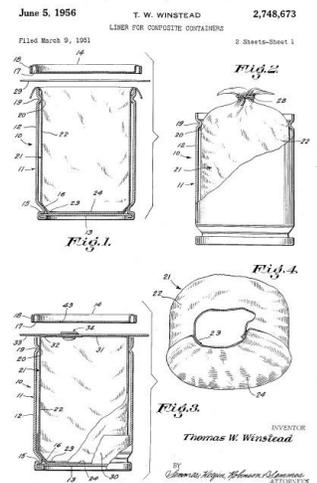


Our field defect rate for all four brands of liner—**Payliner**® pail liners, **Hedliner**® drum liners, **Winliner**® round bottom bags, and **Topliner**® pail dividers—is well below 1%, and has been for years. In fact, there have been NO reported defects for Winliner or Topliner in recent memory, and generally we see just one or fewer per year for Hedliner and Payliner. Liners from HDZA are the SAFE BET.



Some of this comes from the longevity and expertise of our workforce. Recently, we had to shut down the Winliner department so most of the employees could attend our annual longevity luncheon—an event reserved for employees with more than 25 years of service!

We have been producing the best liners on the market for the last sixty years... and we look forward to continuing to serve the industry for the next sixty years!



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ASK AN EXPERT

Q: I have a substance that hasn't performed well in LDPE containers before, but I like the flexibility of Cubitainer. What options do I have?

Answered by Wendi Jacobs, Product Management Specialist



A: "Cubitainer® by itself is already pretty versatile; our proprietary blends of LDPE and LLDPE are durable and fairly inert. However, Cubes® aren't compatible with every material. That's why we offer a few additional treatments to further expand the possibilities. We want to put Cubitainer to work for you in all of your applications!

Customers in the adhesives industry often choose a Fluorinated Cube for enhanced chemical resistance. Many of our food and beverage customers opt for additional PVDC (Saran) coating to prevent oxygen permeation and protect their flavors or fragrances. Buyers in the medical, reagent and biopharma space sometimes put Cubitainer through a gamma irradiation sterilization process to ensure utmost purity. We love finding solutions which take Cubitainer into new applications!"

Contact us today to request a sample and get more information about how Cubitainer will work in your facility!

SAVING SPACE WITH CUBITIANER

~756
TH pails fit in
this area



~6048
KD Cubes fit
in this area

ON THE LEFT: Warehouse photo shows 64x 5-gallon blow-molded round tight head pails per pallet, and 64 Assembled Cubitainers per pallet. The blow molded containers can not be stacked more than double, while the Cubitainers can stack quadruple. Also, the Cubitainers will collapse flat after emptying so less space is needed to stage for disposal; the TH pails will require the same space once emptied.

ON THE RIGHT: Each pallet holds about 432 knocked-down 5-gallon Cubitainers... there are about 6048 Cubes in the visible stacks.



VISIT ZACROS and HEDWIN at IFT16

Institute of Food Technologists Event

Representatives from the Hedwin Division of Zacros America and our parent company, Zacros America, are excited to meet customers and colleagues at IFT16, a unique trade show hosted by the Institute of Food Technologists. This year's show is being held in Chicago, IL, from July 16th through 19th. Please stop by and visit the Zacros team in booth number 640.



We look forward to sharing the wide variety of flexible packaging options our combined company has to offer! Customers with processes involving oils, dressings, fats, flavorings, syrups and beverages will be sure to find several packaging options that are just perfect for every stage of their applications.

CUSTOMER SPOTLIGHT

US Government—Defense Logistics Agency

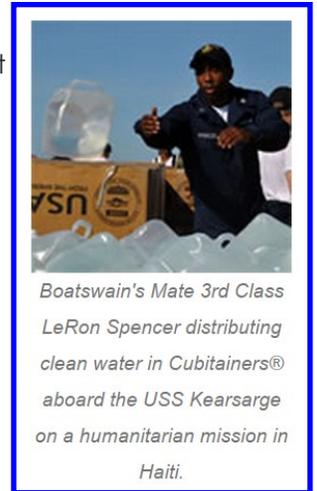
The US government actually uses Cubitainer in a variety of ways.

The US Fire Service uses them for dispensing fire-fighting foam in some situations. But the most crucial use of Cubitainer aids in the safety of firefighters who need clean drinking water to stay hydrated while battling intensely heated blazes in rough terrain. The rugged Cubitainer is often air-dropped behind fire lines inaccessible to trucks.



In the same manner, Cubitainer has been relied upon for humanitarian and military missions to provide clean water in remote or tragedy-stricken areas.

The USDA issued a statement on the safety of Cubitainer for drinking water. Read it [here](http://www.fs.usda.gov/In.../FSE_DOCUMENTS/stelprdb5308335.pdf):
http://www.fs.usda.gov/In.../FSE_DOCUMENTS/stelprdb5308335.pdf



*Boatswain's Mate 3rd Class
LeRon Spencer distributing
clean water in Cubitainers®
aboard the USS Kearsarge
on a humanitarian mission in
Haiti.*

CONTACT US

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